

VACANCY GENERAL MANAGER BUSINESS DEVELOPMENT AND NEW VENTURES (1 Position)

ACCOUNTABILITIES & RESPONSIBILITIES	REQUIREMENTS
<ul style="list-style-type: none"> • Plan, develop and establish local and international sales • Establish the strategic marketing and business development direction for the organization • To enhance company revenue position • To seek new business revenue stream from new ventures • Develop and drive project and services strategy • Manage development of marketing and business development plans to achieve RTCI 2026 revenue • Work closely with the executive team to deliver targeted outcomes and deliverables • Establish, build and develop a professional marketing and business development team • Provide leadership, coaching and mentoring to ensure direct reports achieve their key deliverables 	<ul style="list-style-type: none"> • Master / Degree in Engineering / Manufacturing / Business Management / Corporate or related discipline. • At least 15 year(s) of working experience in related industries. • Strong command of spoken and written in English and Malay. • Be self-motivated, a strong team player and able to work under pressure and think ahead. • In depth analytical skills. • Strong communication and presentation skills. • High level of integrity and commitment. • Candidate with strong business acumen and learning agility are highly desirable for this role. • Operational hands on experience especially in Manufacturing or Cable Related Business.

<p>Interested candidates please submit your application, latest passport size photo and resume to: -</p> <p>Unit Perancangan dan Perjawatan TENAGA CABLE INDUSTRIES SDN. BHD Lot 2, Jalan P/12, Seksyen 10, Kawasan Perusahaan Bangi, 43650 Bandar Baru Bangi, Selangor Darul Ehsan, Malaysia Tel : 03-89222678 Fax : 03-89255911</p>	<p>or</p>	<p>Email :- > career@tcisb.com.my</p> <p>Closing date : 12 JANUARY 2022</p>
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**Only shortlisted candidates will be contacted for interview.*